



Stamp duty and land tax

What you need to know

Following the lowering of the stamp duty threshold to £250,000 in July, the rate will drop further in October for buyers in England and Northern Ireland.

Stamp duty land tax applies to increasing portions of a property's price, starting at £40,000. There are different rates depending on how much you are paying for the property, whether you're a first-time buyer, where you live, and where the property is located within the UK. It's good to be aware of how much – if any – stamp duty you will pay, whether you're a first-time buyer, second homeowner, buy-to-let owner or in another situation.

Stamp duty bands from 1 October 2021

In England and Northern Ireland, as of 1 October 2021, you will pay stamp duty on a residential property's sale price over the first £125,000 (from 1 July 2021 up until 30 September, it was the first £250,000).

Property purchase price range	Stamp duty to be paid
Up to £125,000	0%
£125,001 - £250,000	2%
£250,001 - £925,000	5%
£925,001 - £1.5 million	10%
Over £1.5 million	12%

For example, if you buy a house for £295,000, the stamp duty will apply as follows:

- 0% on the first £125,000. You pay: £0
- 2% on the next £125,000. You pay: £2,500
- 5% on the final £45,000. You pay: £2,250
- Your total stamp duty: £4,750.

First-time buyers

If you're a first-time buyer in England or Northern Ireland, it means you are about to buy your first main residential home and have never owned a freehold or leasehold on a property before (in or out of the UK):

- You will pay no stamp duty on the first £300,000 of your new home.
- Then, you will pay 5% on anything from £300,001 to £500,000.
- If your property price is above £500,000, the stamp duty from the rates paid by non-first-time buyers applies.

Second homes and buy-to-let properties

For those who are in the market for a second property, whether it's a buy-to-let or a second home, they will pay an additional 3% in stamp duty on top of those existing rate levels.

When is stamp duty not required?

There are some situations when you may not need to consider stamp duty. For example:

- When no money or form of payment is exchanged for a land or property transfer.
- If a property is left to you in a will.
- The property is transferred after a divorce or dissolution of a civil partnership.
- If the property you are buying is freehold costing less than £40,000.

These are a few examples in England and Northern Ireland. Scotland and Wales may have additional exemptions, so it's worth speaking to an adviser in those areas if you are buying a property.

Land and buildings transaction tax Scotland

Buyers in Scotland will pay a land and buildings transaction tax (LBTT) when buying a property, in place of stamp duty.

The Scottish system came into place in 2015, and is set up in a similar tiered tax rate level to that in England:

Property purchase price range	LBTT to be paid
Up to £145,000	0%
£145,001 - £250,000	2%
£250,001 - £325,000	5%
£325,001 - £750,000	10%
Over £750,001	12%

If you are a first-time buyer in Scotland, you are exempt from LBTT for the first £175,000 of your property's sale price:

Property purchase price range	LBTT to be paid
Up to £175,000	0%
£175,001 - £250,000	2%
£250,001 - £325,000	5%
£325,001 - £750,000	10%
Over £750,001	12%

For those in Scotland buying a second home or buy to let property, the additional rate of tax they will pay is 4% on top of the standard rates above.

When is stamp duty not Land transaction tax in Wales

In Wales, the land transaction tax (LTT) took over from stamp duty in 2018.

This means if you are in Wales and buying your main residential home (and do not own any other property) the LTT only comes into effect after the first £180,000 of the property's sale price.

However, a big difference in Wales compared to the rest of the UK is that there are no exemptions for first-time buyers, so the tiered system applies to all types of buyers (whether first-time or not).

For those in Wales buying a second home or buy to let property, the additional rate of tax they will pay is 4% on top of the standard rates below.

Property purchase price range	LTT to be paid
Up to £180,000	0%
£180,001 - £250,000	2%
£250,001 - £400,000	5%
£400,001 - £750,000	10%
£750,001 - £1.5 million	12%
Over £1.5 millionv	

Whether you are a first-time buyer, moving home or looking for a second home or buy-to-let, our advisers are here to help you through your journey.

Get the best out of your BTL mortgage

Many fixed mortgage deals will be approaching the end of their term this October, so it's a good idea to review your buy-to-let mortgage.

With interest rates still at low levels and demand for rental properties increasing around the country, investing in a buy-to-let (BTL) is a popular choice for many.

Buy to let basics

A BTL mortgage is a specific type of product for those who want to buy a property with the intention of renting it. Because of this, there are different terms and rules around a BTL mortgage (compared to a regular mortgage for a property the buyer intends to live in.)

- With a BTL mortgage, the anticipated rental income is taken into account when the lender calculates how much you can borrow.
- A BTL mortgage could suit investors with enough equity to put down a deposit of at least 20% of the value of the property (but some lenders could require up to 40%.)
- Your credit record is closely scrutinised with a BTL mortgage, as with a regular mortgage application.

Interest rates for BTL mortgages are usually higher than a regular mortgage.

Things to remember

If you have a BTL mortgage already and its fixed interest rate term is coming to an end, you may be thinking about switching products or providers to gain a better deal. Here are some other things to look out for:

- Examine all of your options into the type of product to suit your investment going forward. A financial adviser is best placed to help you with this.
- Don't forget to research any fees and charges around changing your product too, as these could be higher than you expect.
- When changing products, you may be asked about your property's rental income history in order to assure any new lenders that you are able to keep up with mortgage payments.
- Show that you have sufficient savings to cover any gaps in rental periods when your property could be unoccupied.
- For your own peace of mind, having a cushion of savings available to cover any essential repairs is important.

If you are looking to remortgage your BTL property or are thinking about transferring your mortgage to a different provider, our advisers can help you find a product that best suits you.

Some buy to let mortgages are/is not regulated by the Financial Conduct Authority.





When it comes to insurance, we're more likely to protect our pets than our income. Here's why it's important to have some income protection in place.

What is income protection?

Income protection pays out a percentage of your monthly income if you are unable to work due to illness, an accident or disability. It gives you a buffer between finding yourself without an income, paying the bills and protecting your family's security. Building an emergency fund (which covers around three months' worth of bills and essentials) is a good start to give you some financial back-up, but income protection insurance can also provide peace of mind.

How does income protection work?

Income protection is an insurance policy, so you pay a monthly or annual premium for it like any other type of insurance. If you can't work because of sickness, disability or other reasons (depending on your policy criteria), you will receive a regular income until you either return to paid work, retire, pass away or the policy term comes to an end. We can help you determine how much coverage you'll need.

How much does income protection pay?

It could be anything from 60% to 65% of your pre-tax income, and the regular payments (which are tax free) will start after a pre-agreed waiting period, which could be weeks or months. You'll pay more in premiums if the waiting period is shorter and the percentage of your income is larger. This type of protection is different to life insurance or critical illness cover, both of which do not pay regular amounts but instead provide one-off lump sums in the event of your death or the diagnosis of a critical illness.

Do you need income protection?

With the rise in the cost of living and cost of borrowing right now, many people are worried about paying the bills should anything happen that leaves them unable to work. Recent surveys have shown that the average UK family doesn't have enough in savings to be financially secure for long if they're no longer receiving an income.

That's where income protection can give you some financial resilience, especially if your workplace does not provide statutory sick pay (or only starts to pay out after a period of several months). Your adviser can help you navigate the income protection policies that could best suit you and your needs, weighing up how much your premiums might be with the amount of cover you're after.

As with any insurance policy to do with your life and health, things like your age, health, occupation and other factors (like how much of your income you would like to receive, and how soon you would like payments to start) will be considered when your premium is calculated.

We can guide you through what type of policy works best for you, helping you find value for money as well as some peace of mind knowing your income is protected.

Your adviser is best placed to help you find an income protection policy to suit your needs and provide some security for you and your family.

Peace of mind for the self-employed

Sarah is self-employed and she approached her financial adviser for some advice. As a single mum, she worried that her emergency savings fund wouldn't be enough to cover the rent or bills if she found herself unable to work. Sarah's financial adviser found her an income protection plan with an affordable monthly premium that covers 65% of her earnings.

Working out your CGT

Calculating CGT can be confusing, as you will need to have the details for each capital gain or loss, along with information about the costs involved in the sale and what you received for each asset. You'll then have to factor in your income tax band and the percentage of CGT you'll have to pay on the gains you've made.

Because it's so complex, a financial adviser is best placed to help you get this all done easily. They will also be aware of any tax reliefs you may be entitled to claim during the calculations, or whether there are other ways to reduce or eliminate your CGT (like gifting to your spouse or civil partner).



What is capital gains tax?

If you're selling certain assets of high value or a second property, you'll probably have to pay capital gains tax on your profits. Here's how it works.

Capital gains tax (CGT) is a tax on the profits earned from selling an asset or a property belonging to you (excluding your main residence). You only pay CGT on your overall gains above your tax-free allowance – known as the 'annual exempt amount'. In the 2021/22 tax year this amount is £12,300, so you can make this much in profit before you pay any tax. Married couples or those in civil partnerships can double this to £24,600 by pooling their allowances together. The government announced in its 2021 March Budget that these levels have been frozen until 2026.

Depending on your income tax band, you will pay the following levels of CGT when you sell an asset or property:

Basic rate taxpayers	Higher/additional rate taxpayers
The CGT to pay on assets is 10%	The CGT to pay on assets is 20%
The CGT to pay on property is 18%	The CGT to pay on property is 28%

Difference between assets and property

CGT affects assets and property differently when it comes to how much you'll pay:

Assets

An asset could be a piece of art, jewellery or an antique to name a few – but several assets are exempt from CGT, such as your family home, any personal belongings worth less than £6,000 or a car that is for personal use. Investments are assets, and if you're selling things such as shares, funds, investment trusts or other financial products you will be charged CGT if you go over your annual allowance (depending on your tax band).

Property

You will have to pay CGT if the property you are selling is a second home or a source of rental income. CGT needs to be paid within 30 days of completion of the sale or disposal of the property. You won't pay any CGT on the sale of your main residential home, providing that it's never been used for business purposes while you've lived in and owned it, and it covers less than 5,000 square meters (including the grounds).

There are rules around CGT if you live in the UK but are selling an asset or a property abroad (you may be liable to pay CGT on gains made from the sale). It's worth getting advice about a sale abroad if this affects you.

When is CGT not required?

You won't need to pay CGT on a gift to your spouse or civil partner, or to a charity. You're also not required to pay CGT on certain financial assets, including gains made from ISAs or PEPs (the forerunner of ISAs), UK government gilts, Premium Bonds and winnings from betting, pools, or lotteries.

Our advisers can help you make sense of any CGT affecting you and your assets, helping you to arrange your investments in the best way to make the most of their potential, including when you sell them.

HM Revenue and Customs practice and the law relating to taxation are complex and subject to individual circumstances and changes which cannot be foreseen.

For specific tax advice please speak to an accountant or tax specialist.